



# **AIXTRON** 1. Capital Markets Day

CMD 2018 Presentation 1  
(FSE: AIXA, ISIN DE000A0WMPJ6)

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**AIXTRON**

# AIXTRON – 2017 Highlights

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- ✓ **Successful Reorientation — Technology Portfolio**
  - Frozen III-V on Silicon (TFOS) & Thin Film Encapsulation (TFE)
  - Sold ALD/CVD Memory Product Line to Eugene Technology
  - Transferred OLED Activities to APEVA
- ✓ **Positive EBIT, Net Profit and Cash Flow**
- ✓ **Accelerating Optoelectronics Demand from 3D Sensing and Telecommunications**
- ✓ **Red, Orange and Yellow (ROY) LEDs and Specialty LEDs Continue Growth**
- ✓ **Improving Momentum for GaN and SiC Power Electronics**

# Technology Portfolio for Complex Material Deposition

OLED: OVPD®/PVPD®  
**APEVA**

Carbon – PECVD

**NANO: Innovation Pool**



**Photonics**  
(e.g. VCSEL for 3D Sensing,  
Lasers for CE, Datacom)



**GaN Power**  
(e.g. Wireless Charging; RF,  
Fast Charging)

**AIXTRON**  
Our technology. Your future.



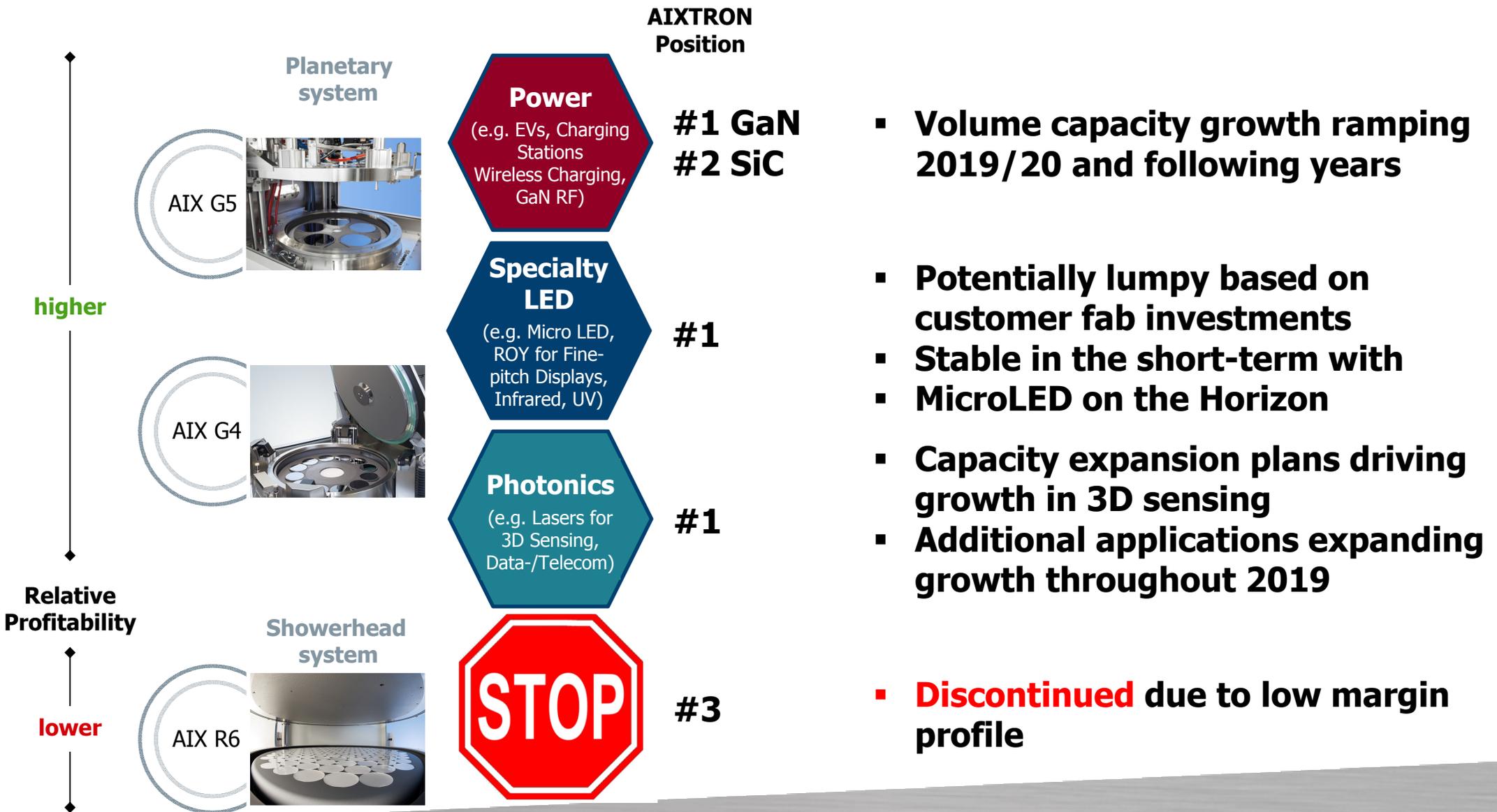
**Specialty LED**  
(MicroLED-, Fine Pitch  
Displays; Horticulture;  
Purification; IR & UV LEDs)



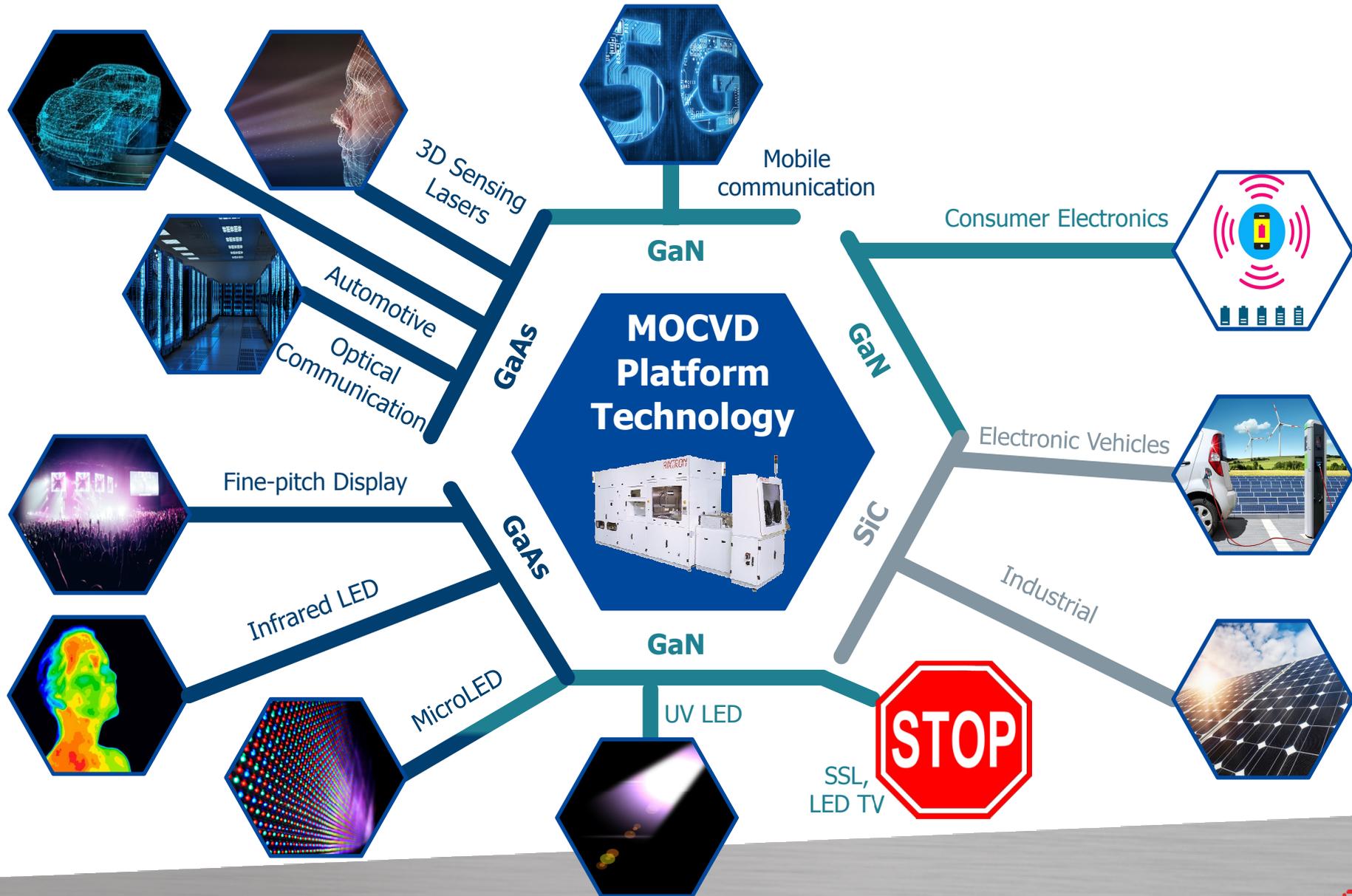
**SiC Power**  
(e.g. EVs, Charging Stations,  
Infrastructure)

**MOCVD Core Technology**

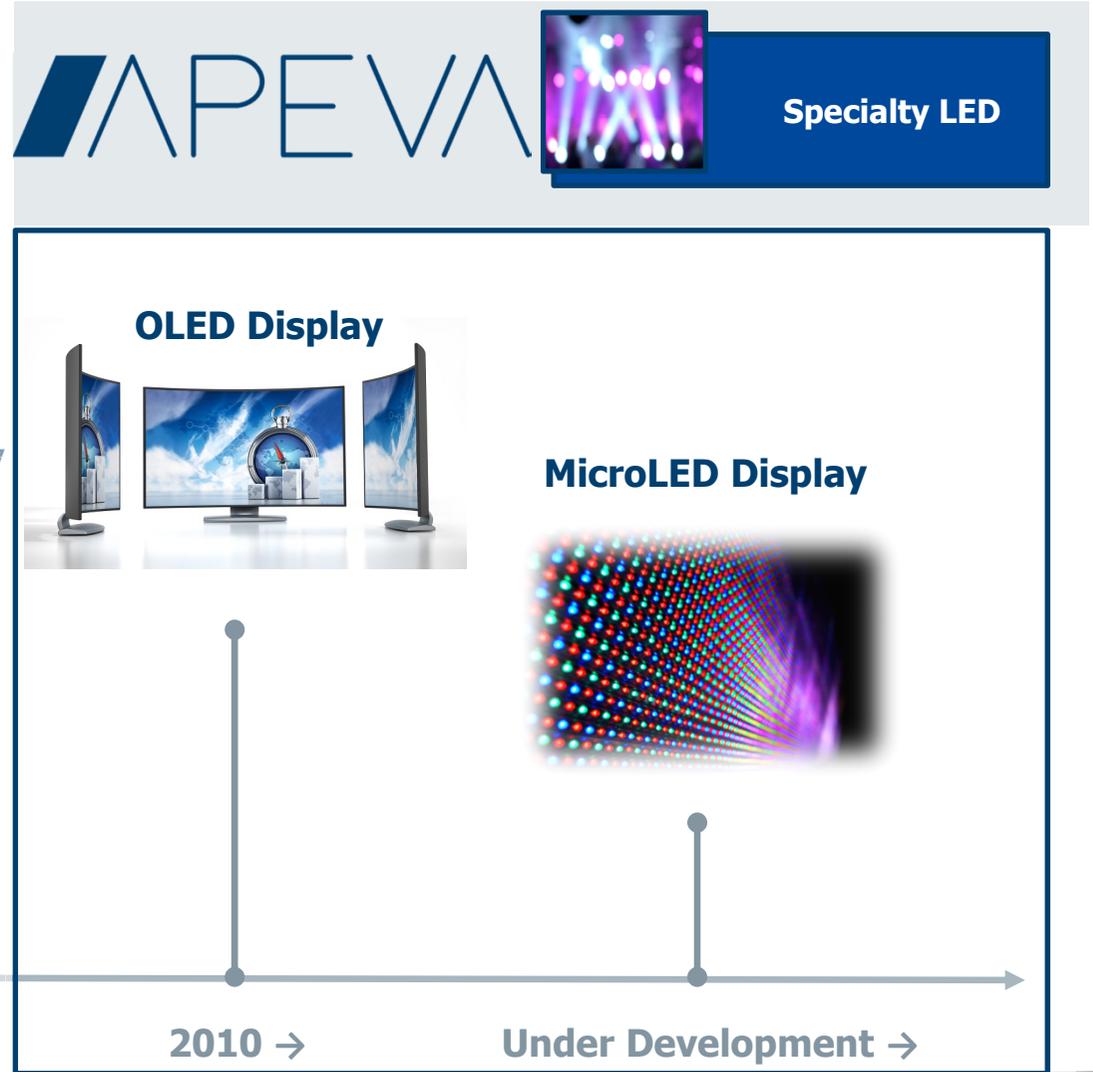
# AIXTRON Opto & Power – Positioned for Profitable Growth



# AIXTRON – Enabling Emerging Global Mega Trends



# AIXTRON – Instrumental in Evolving Display Technologies

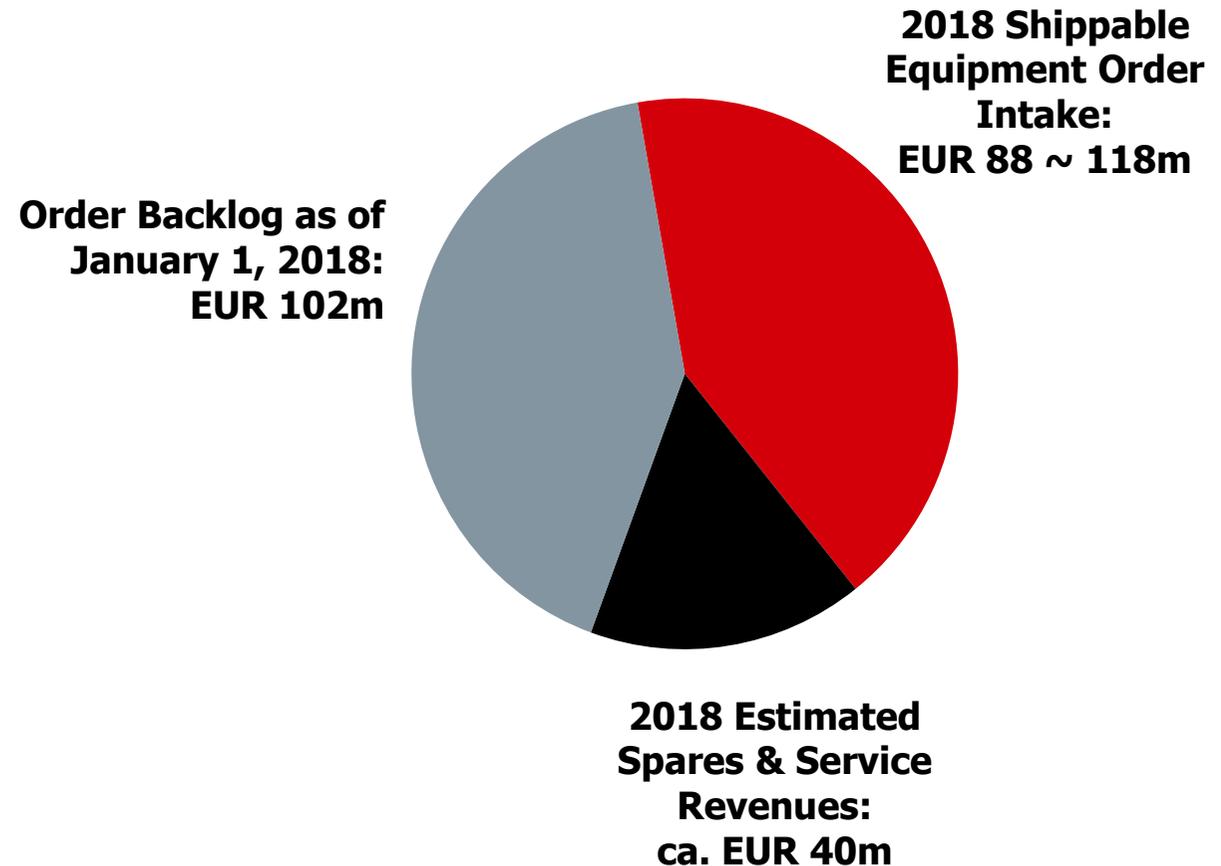


# AIXTRON – 2018 Guidance\*

Assuming current structure and based on current order situation, Management expects for 2018:

- Revenues and Total Order Intake between EUR 230 ~ 260 million
- Gross Margin of 35% to 40%
- EBIT between 5% and 10% of Revenues
- Positive Cash Flow from Operations

## 2018 Guidance\*



• Based on 1.20 USD/EUR Budget Rate; please refer to "Expected Results of Operations and Financial Position" in the AIXTRON 2017 Annual Report for further information

**Technology. Materials. Performance.**

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