

21st Ordinary General Meeting

5G
Networks

Energy
Storage

Renewable
Energy

**AIXTRON
ENABLES
INNOVATION**

Autonomous
Driving

Internet
of Things

NextGen
Displays

AIXTRON

Forward-Looking Statements

This document may contain forward-looking statements regarding the business, results of operations, financial condition and earnings outlook of AIXTRON. These statements may be identified by words such as “may”, “will”, “expect”, “anticipate”, “contemplate”, “intend”, “plan”, “believe”, “continue” and “estimate” and variations of such words or similar expressions. These forward-looking statements are based on our current assessments, expectations and assumptions, of which many are beyond control of AIXTRON, and are subject to risks and uncertainties. You should not place undue reliance on these forward-looking statements. Should these risks or uncertainties materialize, or should underlying expectations not occur or assumptions prove incorrect, actual results, performance or achievements of AIXTRON may materially vary from those described explicitly or implicitly in the relevant forward-looking statement. This could result from a variety of factors, such as actual customer orders received by AIXTRON, the level of demand for deposition technology in the market, the timing of final acceptance of products by customers, the condition of financial markets and access to financing for AIXTRON, general conditions in the market for deposition plants and macroeconomic conditions, cancellations, rescheduling or delays in product shipments, production capacity constraints, extended sales and qualification cycles, difficulties in the production process, the general development in the semi-conductor industry, increased competition, fluctuations in exchange rates, availability of public funding, fluctuations and/or changes in interest rates, delays in developing and marketing new products, a deterioration of the general economic situation and any other factors discussed in any reports or other announcements, in particular in the chapter Risks in the Annual Report, filed by AIXTRON. Any forward-looking statements contained in this document are based on current expectations and projections of the executive board based on information available the date hereof. AIXTRON undertakes no obligation to revise or update any forward-looking statements as a result of new information, future events or otherwise, unless expressly required to do so by law.

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General Meeting 2018 Agenda Item 1

Agenda Item 1

Presentation of the adopted Annual Financial Statements of AIXTRON SE as per December 31, 2017 and of the Management Report for the financial year 2017, of the approved Consolidated Financial Statements as per December 31, 2017, of the Group Management Report for the financial year 2017 and of the Report of the Supervisory Board and the explanatory notes of the Executive Board regarding the information in accordance with Sections 289a para. 1, 315a para. 1 of the German Commercial Code (Handelsgesetzbuch - HGB).

Presentation on Agenda Item 1

Dr. Felix Grawert

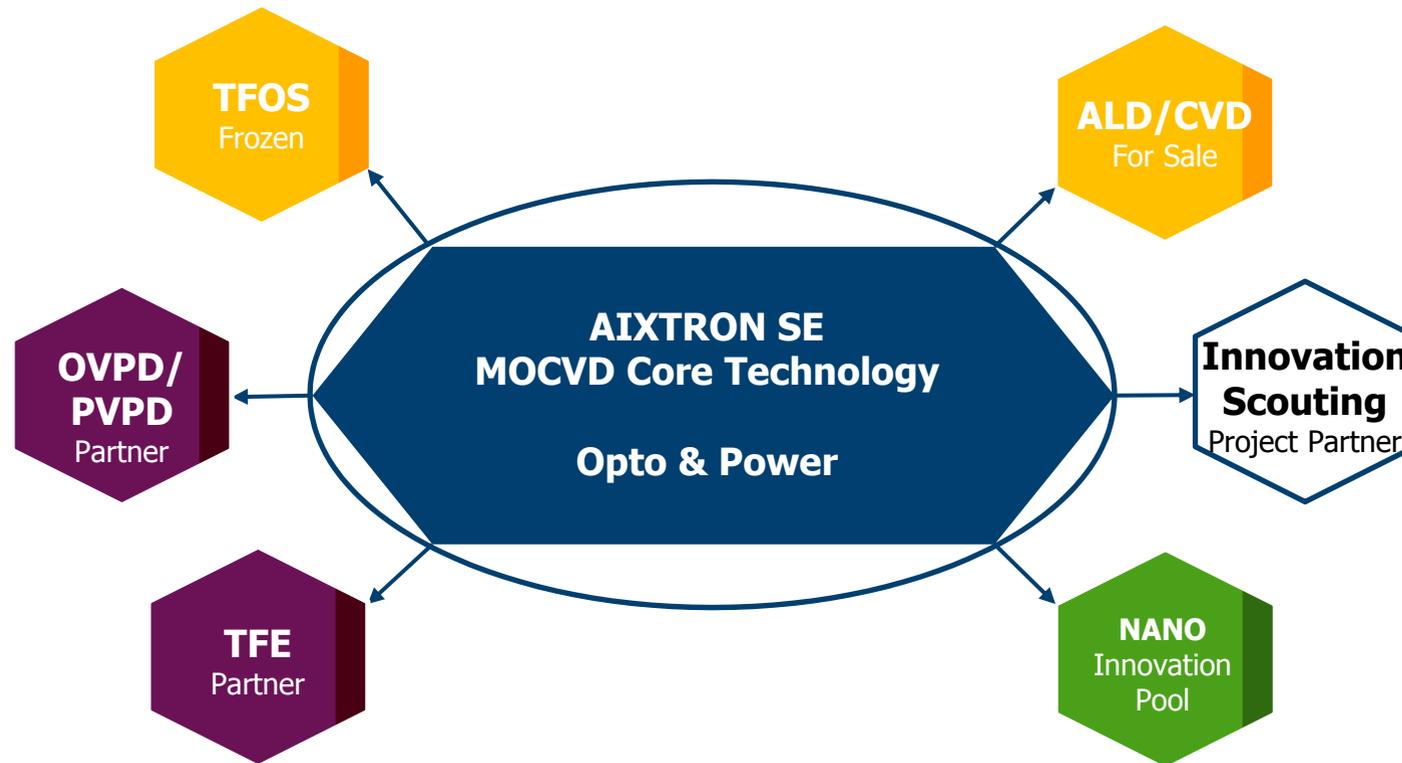
President



Dr. Bernd Schulte

President

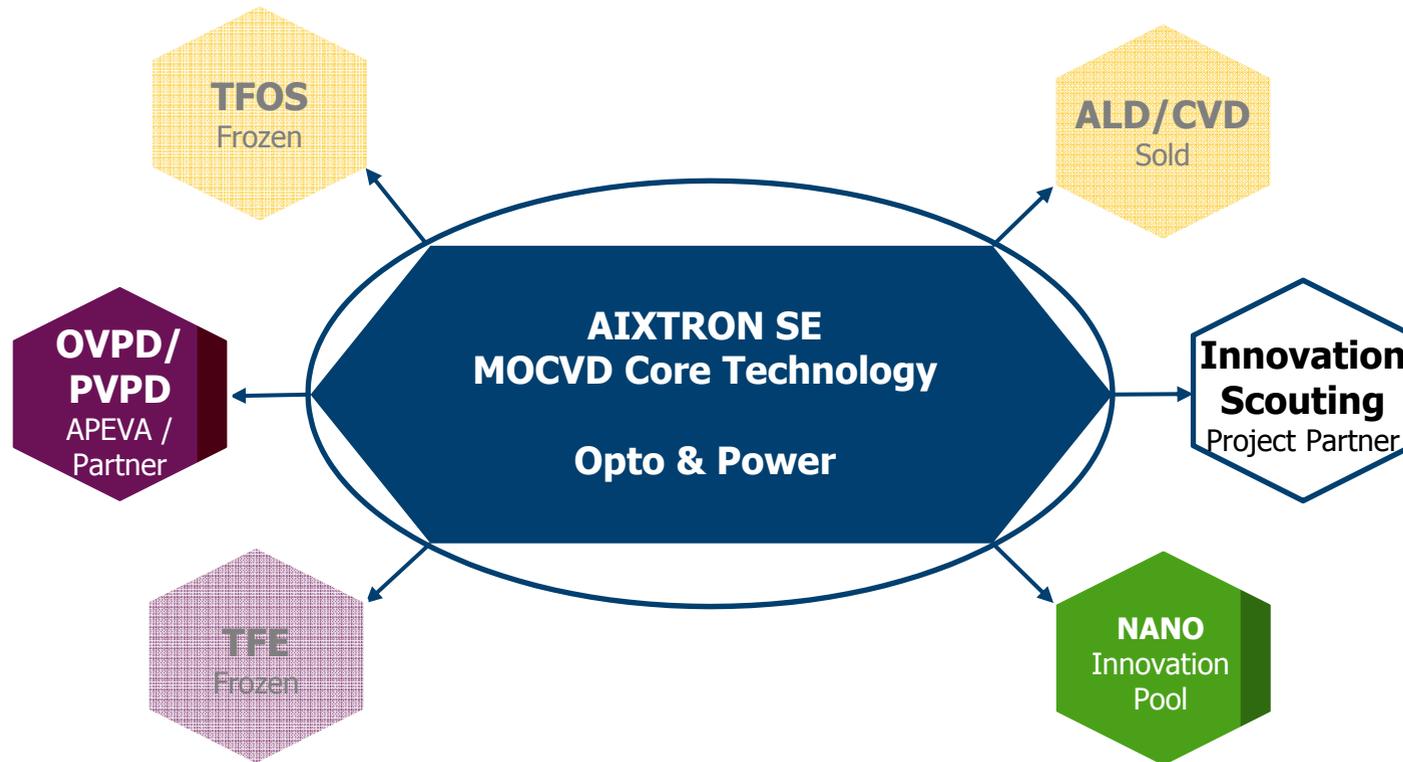
AIXTRON's Technology Portfolio – Strategy AGM 2017



Strategy

- Development portfolio will be clearly separated and transferred into independent units where appropriate
- Partnerships / Joint Ventures for single technology areas...
 - ... with:
 - Industry partners and/or
 - Strategic Investors (V.C.)
 - ... for the provision of resources:
 - Product- / Target-oriented R&D
 - Faster market access
 - Financing of R&D
- Temporary freezing of developments (TFOS)

AIXTRON's Focused Technology Portfolio – AGM 2018



Completed / In progress

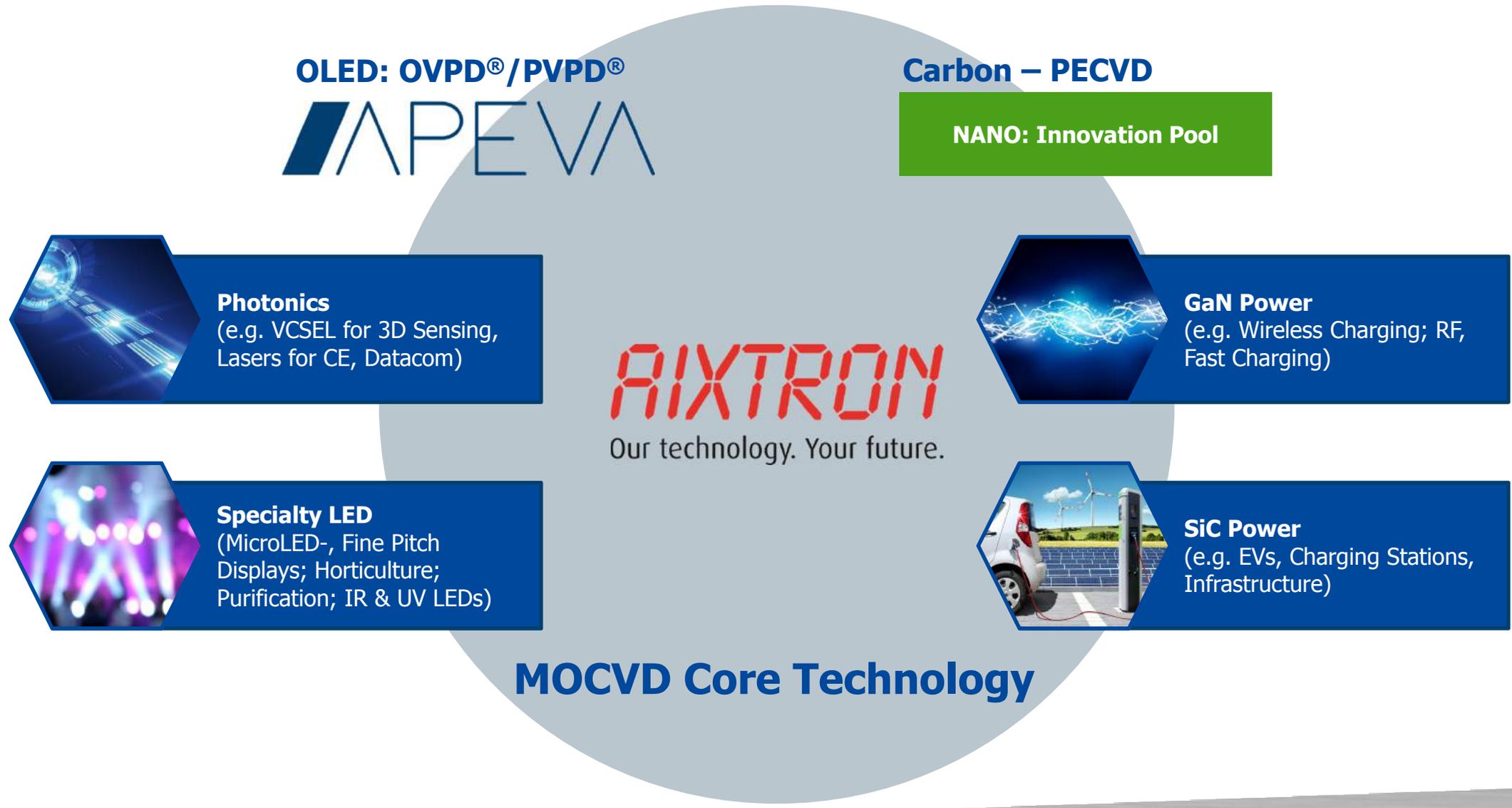
- TFOS and TFE frozen
- ALD/CVD product line sold
- OLED activities outsourced into APEVA
- Advanced discussions with JV partner

Dr. Felix Grawert



- Since 2017 **AIXTRON SE**
President
- 2013 - 2017 **Infineon Technologies**
Head of Product Line High-Voltage Power Conversion
- 2005 – 2013 **McKinsey & Company**
Consultant High Tech and Semiconductor Industry
- 2001 – 2005 **Massachusetts Institute of Technology**
PhD in Electrical Engineering (Laser Physics, Optoelectronics)
- 1996 – 2001 **University of Karlsruhe (TH)**
Major in Electrical Engineering
- Born 1975, married, one Child

Technology Portfolio for Complex Material Deposition



Consolidated Income Statement of the AIXTRON Group 2017*

(EUR million)	2017	2016	%
Revenues	230.4	196.5	+17
Cost of sales	156.4	140.2	+12
Gross profit	74.0	56.3	+31
%	32	29	+3pp
Selling expenses	10.2	13.8	-26
General & admin expenses	17.1	17.1	0
R&D	68.8	53.9	+28
Net other operating (income)/expenses	27.0	-7.2	n.m.
EBIT	4.9	-21.4	n.m.
%	2	-11	+13pp
Net result	6.5	-24.0	n.m.
%	3	-12	+15pp

*) rounded figures; may not add up

Consolidated Statement of Financial Position of the AIXTRON Group 2017*

(EUR million)	31/12/17	31/12/16	%
Property, plant & equipment	64.3	74.2	-13
Goodwill	71.2	74.6	-5
Other intangible assets	1.8	5.4	-67
Others	4.0	2.4	67
Non-current assets	141.3	156.5	-10
Inventories, WIP & Finished Goods	43.0	54.2	-21
Trade receivables	19.3	60.2	-68
Others	5.0	5.3	-4
Cash & Cash Equivalents incl. CD	246.5	160.1	54
Current Assets	313.8	279.7	12
Shareholders' equity	368.9	369.7	0
Non-current liabilities	2.0	4.2	-52
Trade payables	14.3	14.6	-2
Advance payments from customers	30.3	26.1	16
Others	39.7	21.6	84
Current liabilities	84.2	62.3	35
Balance Sheet total	455.1	436.2	4

*) rounded figures; may not add up

Consolidated Statement of Cash Flows of the AIXTRON Group 2017*

(EUR million)	2017	2016
Net result	6.5	-24.0
Adjust for		
Non Cash Items	-7.9	15.7
Changes in Working Capital	71.4	-29.4
Cash Flow from operating activities	70.1	-37.7
Capital Expenditures	9.7	5.3
Financing / FX effects	26.0	-2.2
Total Cash Flow (excl. Changes in Deposits)	86.4	-49.3
Cash & Deposits	246.5	160.1

Key Financials of AIXTRON SE (HGB) 2017*

(EUR million)	2017	2016	%
Revenues	177.0	141.6	+25
Net result	7.2	-33.2	n.m.
Retained earnings	-120.5	-87.3	-38
Accumulated net result	-113.3	-120.5	+6

Consolidated Income Statement Q1/2018*

(EUR million)	Q1/18	Q4/17	Q1/17	Q4/17 vs. Q1-/18 %
Revenues	62.4	54.1	53.6	15
Cost of sales	35.6	33.1	40.0	8
Gross profit	26.8	21.0	13.6	28
%	43	39	25	4pp
Selling expenses	2.3	2.2	2.6	5
General & admin expenses	4.3	2.6	4.3	65
R&D	13.7	16.5	19.7	-17
Net other operating income & expenses	-1.4	24.7	-0.2	106
EBIT	7.9	24.4	-12.7	-68
%	13	45	-24	-32pp
Net result	12.3	27.2	-13.5	-55
%	20	50	-25	-30pp

*) rounded figures; may not add up

Balance Sheet Q1/2018*

(EUR million)	31/03/18	31/12/17	31/03/17
Property, plant & equipment	63.8	64.3	68.9
Goodwill	71.1	71.2	74.5
Other intangible assets	1.6	1.8	5.2
Others	9.1	4.0	2.1
Non-current assets	145.7	141.3	150.6
Inventories	46.2	43.0	49.9
Trade receivables	30.0	19.3	29.6
Others	7.5	5.0	5.6
Cash & Cash Deposits	223.2	246.5	193.6
Current Assets	306.9	313.8	278.6
Shareholders' equity	380.7	368.9	356.7
Non-current liabilities	1.5	2.0	4.2
Trade payables	14.3	14.3	15.2
Advance payments from customers	28.5	30.3	30.5
Others	27.5	39.7	22.6
Current liabilities	70.3	84.2	68.3
Balance Sheet total	452.6	455.1	429.2

*) rounded figures; may not add up

Consolidated Statement of Cash Flows Q1/2018*

(EUR million)	Q1/18	Q4/17	Q1/17
Net result	12.3	27.2	-13.5
Adjust for			
Non Cash Items	-3.0	-24.6	7.3
Changes in Working Capital	-30.4	11.0	40.8
Cash Flow from operating activities	-21.1	13.6	34.6
Capital Expenditures	-1.6	-1.1	-1.3
Financing / FX effects	-0.5	30.1	0.3
Total Cash Flow (excl. Changes in Deposits)	-23.2	42.6	33.6
Cash & Deposits	223.2	246.5	193.6

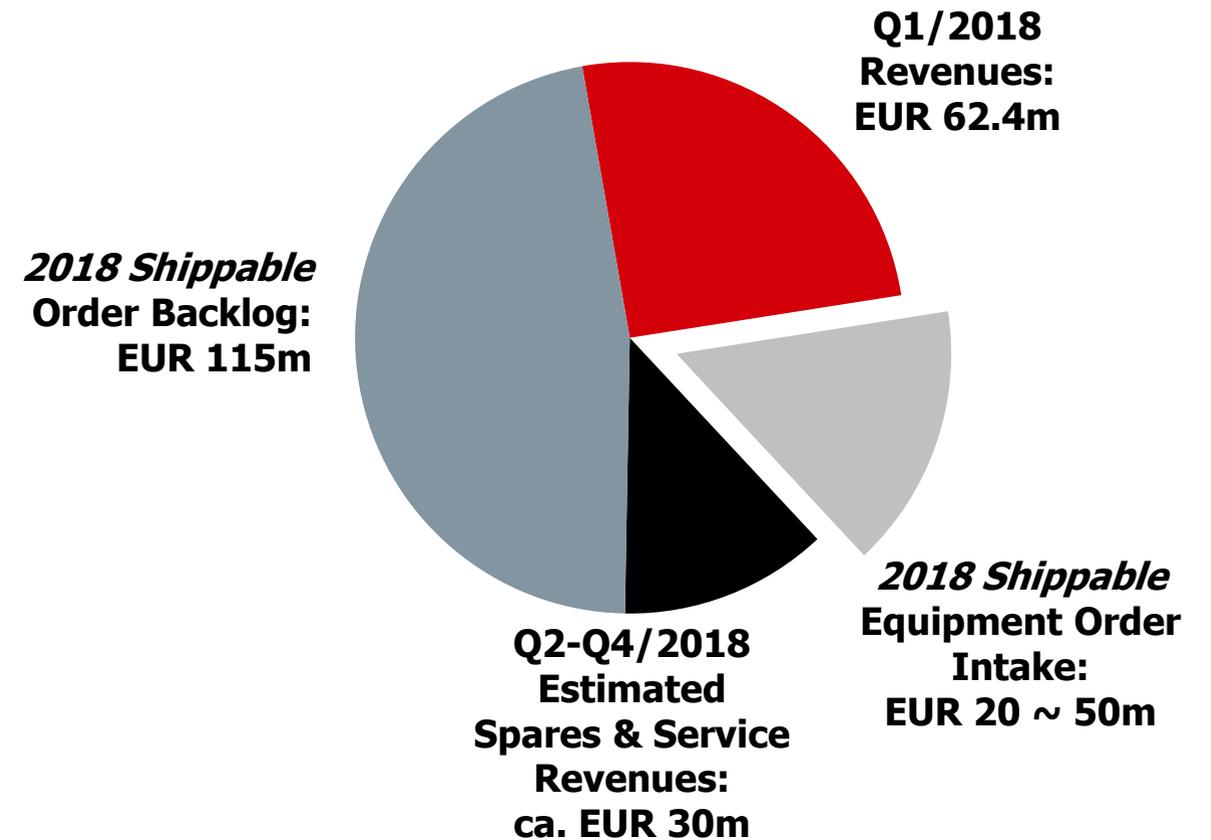
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AIXTRON – 2018 Guidance*

Assuming current structure and based on current order situation, Management expects for 2018:

- Revenues and Total Order Intake between EUR 230 ~ 260 million
- Gross Margin of 35% to 40%
- EBIT in Range of 5% to 10% of Revenues
- Positive Cash Flow from Operations
- Revenues and EBIT expected close to upper end of guidance range

2018 Guidance*



* Based on 1.20 USD/EUR Budget Rate



Our *technology*. YOUR FUTURE.

Thank you for your attention!

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